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	2018		77,595,800.85		
37,957,325.3			-36,416,951.08		
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1	35048112230105001		2023-01-05	2023-07-04
2	35048112230105002		2023-01-05	2023-07-04
3	35048112230105003		2023-01-05	2023-07-04
4	35048112230316001		2023-03-16	2023-09-15
5	35048112230323008		2023-03-23	2023-09-22
6	35048112230407003		2023-04-07	2023-10-06
7	35048112230423003		2023-04-23	2023-10-22
8	35048112230423004		2023-04-23	2023-10-22
9	35048112230423006		2023-04-23	2023-10-22
10	35048112230424004		2023-04-24	2023-10-23
11	35048112230424005			

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16	35048112230511002		2023-05-11 2023-11-10
17	35048112230511001		2023-05-11 2023-11-10

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	7,512.83	92.52%	77.66%	41,620.99	94.98%	73.6%
	606.97	7.48%	34.32%	2,201.31	5.02%	3.72%
	<b>8,119.80</b>	<b>100.00%</b>	<b>74.42%</b>	<b>43,822.30</b>	<b>100%</b>	

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	2022	2021	2020
	63.80%	58.71%	50.12%
	18.52%	2.34%	9.22%
	53.84%	50.43%	60.87%
	<b>45.39%</b>	<b>37.16%</b>	<b>40.07%</b>
	<b>70.13%</b>	<b>64.74%</b>	<b>42.36%</b>

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			4,902.17		
2021	6	22			104,744.00
			21,755.05		
2022	5	5			26,125
			6,013.30		

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1	4,372.56	13.28	22,033.00	329.27	1,984.55	30	2021	217	2021	3
2	19,349.45	61.40	104,744.00	315.16	1,847.31	22	2021	217	2021	6
3	5,326.28	16.73	26,125.00	318.45	2,038.77		2022	82	2022	5 5
4	31,197.27	90.67	168,952.00	344.06	1,846.52	16	2022	240	2022	6
5	38,971.50	114.36	196,405.00	340.77	1,984.24	26	2022	247	2022	12
	<b>99,217.06</b>	<b>296.44</b>	<b>518,259.00</b>	<b>334.70</b>	<b>1,914.43</b>					

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1	2021 41	4,902.17	22,033.00		2,224.92
2	2021 217	21,755.05	104,744.00		2,076.97
3	2022 82	6,013.30	26,125.00		2,301.74
4	2022 240	34,794.71	168,952.00		2,059.44
5	2022 247	42,956.87	196,405.00		2,187.16
		<b>110,422.10</b>	<b>518,259.00</b>		<b>2,130.64</b>

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1	LQ000 16463	2090	2,090.00	284.86	1,362.97	2021/2/26	
2	LQ000 16464	6	4,071.00	844.05	2,073.32	2020/10/29	
3	LQ000 16465	7682 3081	10,763.00	1,641.6	1,525.23	2020/11/26	
4	GXLQ ZXQY 22-6	20220401	2,235.00	641.00	2,868.01	2022/3/25	
			<b>6,161.00</b>	<b>1,128.91</b>	<b>1,957.38</b>	-	-

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2016	4,505.04	19,422.60	2,319.49
2015	5,488.62	24,440.10	2,245.74
2014	8,222.45	30,713.70	2,677.13
	<b>18,216.11</b>	<b>74,576.40</b>	<b>2,442.61</b>

2,414.12 /

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1	2021 037		9,336.05	45,559.00	2,049.22	2021 9
2	2021 038		8,507.26	46,794.00	1,818.02	2021 9
3	2021 039		6,135.40	39,550.00	1,551.30	2021 9
4	[2021]06919		5,168.45	23,524.00	2,197.10	2021 7
5	2021 001		6,930.87	31,914.00	2,171.73	2021 7
6	2021 002		8,103.73	35,576.00	2,277.86	2021 7
7	2021 003		7,752.77	37,003.00	2,095.17	2021 7
8	2021 004		6,124.11	32,510.00	1,883.76	2021 7
9	2020 3014		4,292.86	20,598.00	2,084.11	2020 8
10	[2020]09458		4,292.86	20,598.00	2,084.11	2020 8
11	2020 003		4,322.73	20,938.00	2,064.54	2020 6
12	2020 004		5,213.31	24,536.00	2,124.76	2020 6

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13	2020 005		5,323.72	23,479.00	2,267.44	2020 6
14	2020 006		2,251.95	10,481.00	2,148.60	2020 6
15	2020 007		1,936.53	9,071.00	2,134.86	2020 6
16	2020 008		2,709.01	10,772.00	2,514.86	2020 6
17	2020 009		812.89	3,118.00	2,607.09	2020 6
18	2020 010		3,701.88	27,528.00	1,344.77	2020 6
19	2020 002		86,989.41	501,164.00	1,735.75	2020 5
20	2020 001		9,203.51	53,372.00	1,724.41	2020 3
			<b>189,109.30</b>	<b>1,018,085.00</b>	<b>1,857.50</b>	-

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		9,764.68	25.62	381.15	
		10,171.37	13.26	767.30	
		468.93	1.44	326.78	
		7,048.39	38.84	181.49	
		889.68	-	-	
		<b>46,342.61</b>	<b>111.61</b>	<b>415.21</b>	<b>-</b>
	-	261.14	4.19	62.29	
	-	3,796.42	18.33	207.07	
	-	<b>50,400.17</b>	<b>134.14</b>	<b>375.73</b>	<b>-</b>

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	<b>55,914.77</b>	<b>3.69</b>	<b>55,911.08</b>

2020

	57,384.81	-	57,384.81
	3.69	-	3.69
	969.44	-	969.44
	<b>58,357.93</b>	-	<b>58,357.93</b>

2022

	2023	1-3	2022	2021	2020
		0.00	0.06	0.07	0.04
		0.13	0.55	0.68	0.48



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	24.19	77.20	53.93	
	21.85	4.12	17.05	
	18.43	16.22	0.17	
	7.25	87.39	43.44	
	1.40	2.51	0.87	
	<b>73.12</b>	<b>187.44</b>	<b>115.46</b>	-

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	2022	2023 1-3	2022	2023 1-3
	0.12	0.94	0.04	-
	2022.9.1		2022.8.17	

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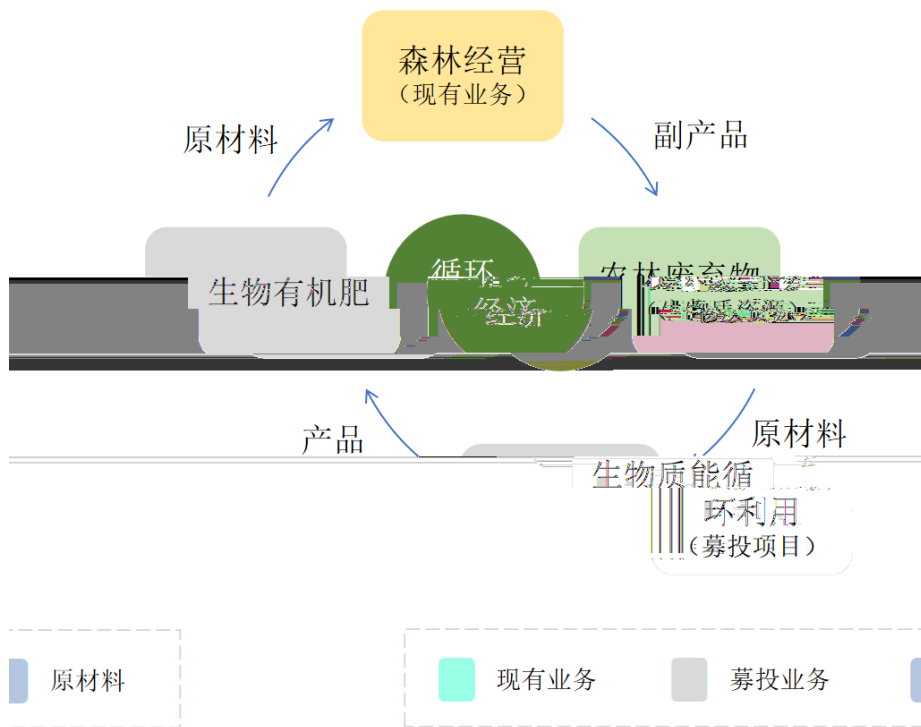
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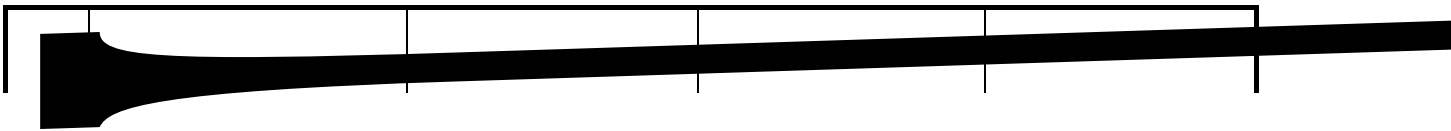
	2023 4 3  9.5254 G339 1.3  [2022]1129

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	<b>2023-3-31</b>	<b>2022-12-31</b>	<b>2021-12-31</b>	<b>2020-12-31</b>
	0.23	0.25	2.08	42.49
	19,539.60	24,656.82	13,055.04	13,750.52
	423.04	158.17	168.00	164.75
	19,962.87	24,815.24	13,225.11	13,957.75
	<b>2023-3-31</b>	<b>2022-12-31</b>	<b>2021-12-31</b>	<b>2020-12-31</b>
	117,442.57	112,838.57	136,554.51	151,885.68
	18,123.54	18,927.85	68,586.09	89,287.97
%	15.43%	16.77%	50.23%	58.79%

2023 3 31

19,962.87

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		A		40,000.00	

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	2023	1-3	2022	2021	2020
	11,673.46		73,352.29	47,596.72	51,816.08
	5,408.31		26,860.76	5,465.49	3,672.17
	<b>5,754.22</b>		<b>44,244.98</b>	<b>16,434.38</b>	<b>4,388.06</b>

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地区	产需差 (亿方)	2021年产量(亿方)	产量占比(%)	消费量(亿方)	消费量占比(%)
四川省	261.2	294.2	25.8%	268.0	6.5%
新疆区	223.6	387.6	16.2%	162.0	4.5%
内蒙古	189.5	260.3	12.7%	71.0	2.0%
陕西省	122.1	294.1	14.3%	172.0	4.8%
山西省	21.5	122.6	6.0%	101.3	2.8%
青海省	21.0	62.0	3.0%	41.0	1.1%
西藏区	-0.6	0.0	0.0%	0.6	0.0%
黑龙江省	-4.5	50.5	2.5%	55.0	1.5%
贵州省	20.0	14.8	0.6%	5.2	0.3%
云南省	25.0	-25.0	0.7%	0.0	0.0%
广西区	30.0	29.8	0.8%	0.2	0.0%
重庆市	-123.7	-36.6	3.5%	87.1	4.2%
宁夏区	37.0	-36.8	1.0%	0.2	0.0%
甘肃省	42.0	-37.8	1.2%	4.2	0.2%
陕西省	43.0	-49.0	1.2%	0.0	0.0%
湖南省	51.0	-51.0	1.4%	0.0	0.0%
海南省	69.0	-61.0	1.9%	8.0	0.4%
安徽省	72.0	-69.7	2.0%	2.3	0.1%
天津市	109.0	-70.0	3.1%	39.0	1.9%
福建省	78.6	-78.6	2.2%	0.0	0.0%
湖北省	84.0	-82.7	2.4%	1.3	0.1%
辽宁省	92.0	-84.1	2.0%	7.9	0.4%
上海市	119.0	-101.8	3.3%	17.2	0.8%
河南省	151.0	-123.1	3.7%	2.9	0.1%
浙江省	191.8	-113.8	5.0%	0.0	0.0%
北京市	217.1	-113.8	6.1%	4.2	0.7%
河北省	278.0	-223.7	6.4%	5.3	0.3%
山东省	236.6	0.0	6.6%	-230.4	0.6%
广东省	6.5%	364.0	10.2%	-231.5	132.5
江苏省	0.0%	313.7	8.8%	-313.8	0.9

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2015

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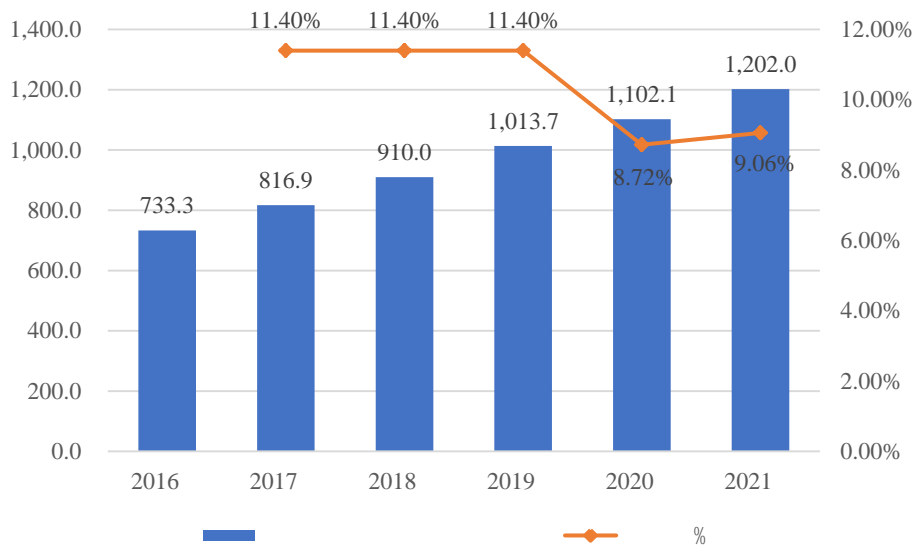
2021

168,695.13

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2016-2021



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		2021		1620
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21.12

2,090

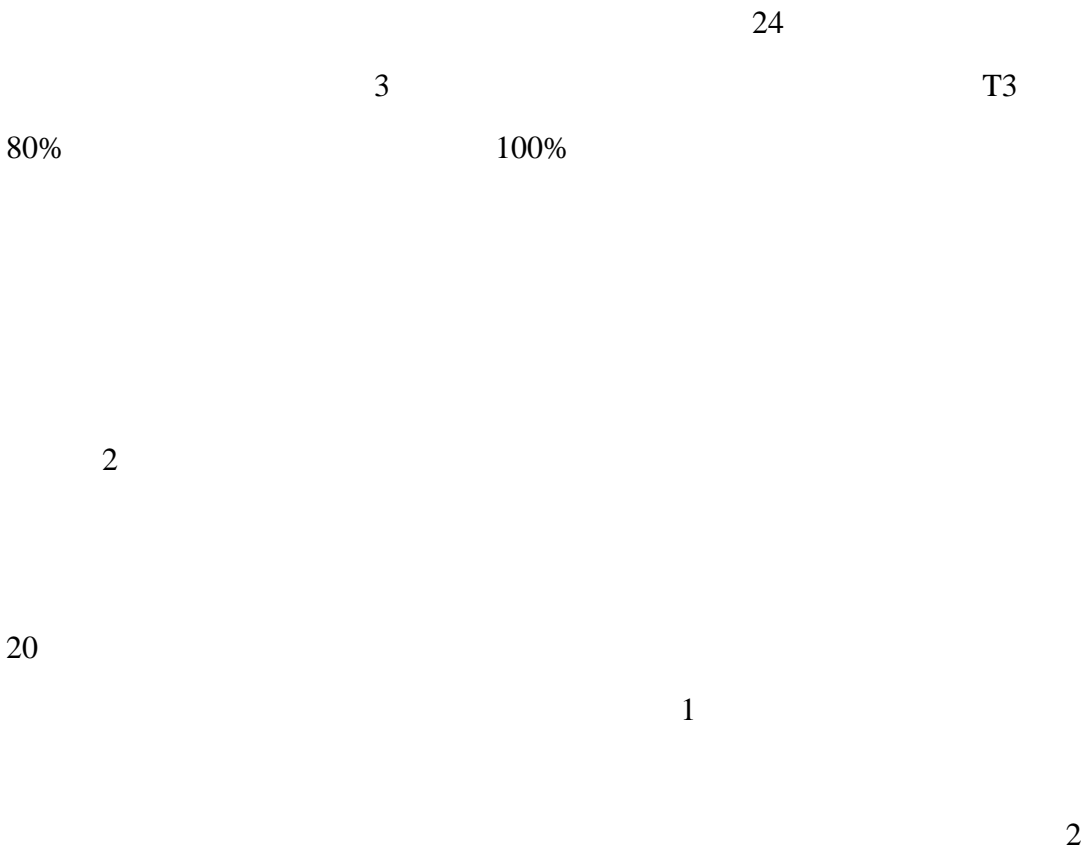
7.5

2.2

4,180

15

4.4





**1**

1

3 -

---

3

4

5

2		17,214.23	
3,621.32		35.61%	8.94%
	9.47		
2		17,214.23	
3,684.35		36.03%	9.09%
	9.39		

---

	<b>T1</b>	<b>T2</b>	<b>T3</b>	<b>T4</b>	<b>T5</b>	<b>T6</b>
	-	-	80%	100%		

<b>3</b>	<b>T4</b>	<b>T5</b>	<b>T6</b>
80%	100%	100%	100%
6.00	7.50	7.50	7.50
50.00	1,363.50	1,377.14	1,390.91
00.00	10,226.25	10,328.51	10,431.80

Qb#F... T€, Žò4hP...H " Ž#E \$^0 Vi#F... T€, Žñ,,•q ñ rQPG QP

<b>T9</b>	<b>T10</b>	<b>T11</b>	<b>T12</b>
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**3**

		2.20	420.00
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2022

**1**

		/		
	211,200.00	153.00	3,231.36	1%
	33,870.00	755.00	2,557.19	

25%

75%

200-400 /

120 /

150

200.00

2.5 /

500

**2**

2,170.76

0.60 /

44,622.00

4.40 /





		6,743.94	15.30%	6.73	2019
	65 40	100,313.04	13.68%	6.64	2018

] TJETQQ474.54 721.g5[( ] TJETQQ40.44 737.22 52.92 31.2 re5036 156TleWT-8.28 709.08 Tm054 721.g5[( ]

---

2

1

150.3

2022 31

2023 5 18



---

2023 5 16

2023 6

2

2023 6

**1**

1

2

3

4

**2**

1

2

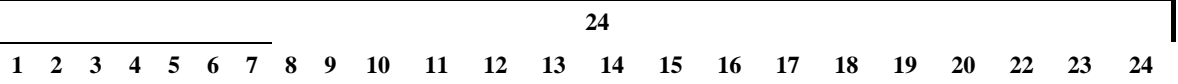
2023 6

---

3

**1**

24



		%	
	20	5	
	10 15	5	
	20	0	

		<b>100%</b>	
<b>1</b>	<b>a)</b>	<b>5,788.05</b>	<b>5,759.56</b>
		2,752.82	2,752.82
		2,750.33	2,750.33
		284.91	284.91
<b>2</b>			
2022	(b)	75,663.07	75,663.07
	(c)	33,760.61	34,428.45
		16,880.31	17,214.23
		16,880.31	17,214.23
		-	-
	<b>2022 (a/b)</b>	<b>7.65%</b>	<b>7.61%</b>
	<b>(a/c)</b>	<b>17.14%</b>	<b>16.73%</b>
<b>3</b>			
2022	(d)	26,860.76	26,860.76
	(e)	7,349.81	7,305.66

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**1**

1

2022



"

A 43,604,651

6.88 /

30,000 "

**1**

1

2

**2**

43,604,651

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**1**

	<b>2022/12/31</b>	<b>2021/12/31</b>	<b>2020/12/31</b>
	21,013,442.72	18,618,450.20	16,473,243.55
	7,171,476.20	5,694,255.05	5,461,633.04
	<b>2022</b>	<b>2021</b>	<b>2020</b>
	20,505,676.78	21,158,334.65	20,432,687.36
	102,187.36	45,646.24	127,769.33
	50,682.44	21,062.62	96,827.32

2022

1,529,942.50

**2**



"

"

**1**

1

2022

2023

010305

2022

2

3

**2**

"

"

2

4

5

6

7

8

9

2023

2

7



5

5.63

28.15

10

5

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16.73% 78.84%

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1				
2				
3				
4				
5				
6				



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" "

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2023 4 25

1	2023-05-06			
2	2023-05-11			
3	2023-05-12			
4	2023-05-17		5 15	
5	2023-05-18			



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(本单页正文为《关于福建省永安林业(集团)股份有限公司申请特定对象发行股票审核问询函的回复报告》之发行人盖章页)



福建省永安林业(集团)股份有限公司

（本页无正文，为《关于福建省永安林业（集团）股份有限公司申请向特定对象发行股票审核问询函的回复报告》之保荐机构签章页）

保荐代表人：

白云龙

白云龙

冀超伟

冀超伟



2023年5月29日

